



**Hitech Corporation Limited**  
Regd. Office & HO:  
201, Welspun House 2nd Floor,  
Kamala City, Lower Parel - west  
Mumbai - 400 013

June 18, 2020

The BSE Limited  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400 001.

The National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (E), Mumbai - 400 051.

**Scrip Code: 526217**

**Scrip Symbol: HITECHCORP**

Dear Sir / Madam,

**Sub: Regulation 47(1)(b) of SEBI (LODR) Regulations, 2015: Publication of Financial Results of the Company for Quarter and Financial Year ended 31<sup>st</sup> March, 2020 in Newspapers.**

This is to inform you that pursuant to Regulation 47(1)(b) of SEBI (LODR) Regulations, 2015 (Listing Regulations), we have published the Financial Results of the Company for the Quarter and Financial Year ended 31<sup>st</sup> March, 2020 in the following newspapers: Business Standard (English) & Mumbai Lakshadeep (Marathi), dated 18<sup>th</sup> June, 2020.

Enclosed please find electronic copies of the newspapers regarding publication of the said Financial Results.

Kindly take the same on your record.

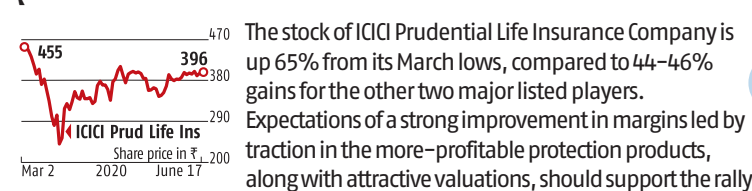
Thanking you,

Yours faithfully,  
**For Hitech Corporation Limited**

**Namita Tiwari**  
Company Secretary  
& Compliance Officer

Encl: As above





**"Most of the power plants in India are imported from China. BHEL, a PSU, is very capable to produce the best power plants in the world. If given full autonomy and either corporatised or privatised, without laying off any personnel, it can do wonders for Atmanirbhar India."**

**ANIL AGARWAL**, Executive chairman, Vedanta Resources



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# Large fund houses get bigger slice of debt pie

## Top 5 MFs account for over 61% of industry assets

**JASH KRIPLANI**  
Mumbai, 17 June

Larger fund houses have seen an increase in their share of debt assets, with investors avoiding smaller-sized schemes amid fears of limited liquidity. This follows Franklin Templeton's move to wind up six of its schemes.

In April, the share of the top-five players expanded by 598 basis points to 60 per cent. In the same month, Franklin Templeton Mutual Fund (MF) had announced winding up of six of its credit-oriented schemes amid heightened redemption pressures and lack of liquidity in debt markets.

The share of larger players increased, even as debt assets of the industry shrank 3.6 per cent in April. "After the Franklin Templeton episode, investor confidence has been shaken. Known brands have become

more relevant to investors, as long as this psychological impact lasts," said Joydeep Sen, consultant at PhillipCapital.

In May, the share of larger players has increased further by 61.4 per cent.

"Investors are more concerned about safety. We have seen redemptions in credit-risk funds and other categories. As investors see some stability returning, they are re-deploying in fund houses, with better perception of safety," said Amol Joshi, founder, PlanRupe Investment Services.

Redemptions have continued in categories such as credit-risk funds and medium-duration fund, which is another credit-oriented category.

In May, credit-risk schemes saw net outflows of ₹5,173 crore, while medium-duration schemes saw net outflows of ₹1,512 crore.

Since the beginning of the year, the credit-risk category has lost 48 per cent of its asset base, standing at ₹62,153 crore in May (average monthly assets).

Meanwhile, medium duration has lost one-third of its asset



## LION'S SHARE

After the Franklin episode, investors are finding comfort in larger debt funds

NET AVERAGE AUM

Industry debt assets (₹ trn) — Top-5 MF (% share)

Month	Industry debt assets (₹ trn)	Top-5 MF (% share)
Jan	12.69	57.6
Feb	12.63	58.6
Mar	11.47	61.4
Apr	11.05	61.4
May	11.53	61.4

\*March dip can be attributed to quarter-end redemptions towards tax payments. Source: Industry

base in the same period, standing at ₹20,566 crore in May.

Experts say institutional and corporate investors are also finding more comfort in larger-sized schemes. Since the start of the year, the debt asset base for the industry has shrunk from ₹12.6 trillion to ₹11.5 trillion in May (average assets), translating into a dip of 13 per cent. Experts say investors consider debt MFs over direct bond exposure, so that it is easier to exit and redeem investments.

"Investors come into MFs so that they can exit according to their cash-flow requirements. Except for triple A-rated papers, liquidity for lower-rated papers has been limited. Investors want to stick with larger-sized schemes, where liquidity is expected to be well-managed," said Vikram Dalal, founder, Synergee Capital.

He added that investors are also considering fixed income alternatives, given the heightened volatility seen in equity schemes. In year-to-date, the India VIX—a volatility gauge of

the markets — has jumped as much as eightfold, touching a high of ₹3.61 in March.

On Wednesday, the 50-share Nifty closed in the red, after gaining as much 0.9 per cent during the day's trade.

Following Franklin Templeton's announcement in April to wind-up its debt schemes, redemption pressures had escalated. The MF industry had sought liquidity support from the Reserve Bank of India, to allay concerns of debt MF investors.

## Franklin Templeton calls EGM

**JASH KRIPLANI**  
Mumbai, 17 June

Franklin Templeton Trustee Services has called for an extraordinary general meeting (EGM) on Thursday. A resolution will be considered to grant indemnity to directors of the trustee company, in relation to any liability with the decision to wind up six debt schemes of the mutual fund (MF) arm.

The notice for the EGM read, "... in accordance with the articles of association of FT Trustee Services (the company), the company shall indemnify all directors to the fullest extent permitted by such articles and applicable law, in connection with liability that any of them may incur in connection with the decision to wind up six debt schemes of FT MF."

It is also being proposed to widen the scope of indemnity. This would include covering any liability that may result from regulatory action. It would also be applicable in case of neg-

ligence, default, breach of duty, and breach of trust by any person under this indemnity.

"We confirm a notice has been issued to conduct an EGM of the members of Franklin Trustee Services with regard to indemnification of the directors of the company. It is standard practice to offer directors and officers indemnification in the performance of their duties. The notice is publicly available on our website," said a spokesperson for Franklin MF.

Further, this would include advancement or direct payment by the company of any "reasonably incurred legal or travel costs" borne by any person under the indemnity.

The notice pointed out the articles of association of the company offers indemnity cover to every director against liability in respect of matters which arise from "acts or omission of such person in the ordinary course of discharging his/her authorised duties in good faith and in the compa-

ny's best interests".

Recently, the Securities and Exchange Board of India (Sebi) had ordered an audit of the six schemes under wind-up. On Tuesday, Sebi filed a letter patent appeal (LPA) in the Gujarat High Court (HC). The appeal was filed seeking remedy from the order of a single-judge Bench.

After an LPA is allowed, the matter can be heard before a larger Bench in the same court.

Meanwhile, the fund house has appealed to the Supreme Court to hear the matter pertaining to Gujarat HC's stay order on the e-voting process. The HC had ordered the stay would be in force till the findings of the forensic audit are made public.

The unitholders' e-voting was scheduled on June 9. The e-voting process would have given the unitholders of Franklin's schemes options on the manner in which the wind-up process and scheme asset monetisation could be taken forward.

# Border face-off may dampen market sentiment in near term

**SHREEPAD S AUITE & RAM PRASAD SAHU**  
Mumbai, 17 June

The military stand-off between India and China is unlikely to have a major impact on earnings, but could be a dampener for the markets in the near term. The Sensex has declined 1 per cent in the past three sessions.

Even before the current escalation, supply disruptions from China because of Covid-19 impacted companies' revenues in the June quarter. Among sectors, most dependent on China is consumer durables. About 90 per cent of compressors and a large share of printed circuit boards are imported, say analysts at Emkay Research.

Among other sectors, analysts led by Sunil Tirumalai of the broker-

age highlight that companies in the chemicals and agro chemical segment that have weak backward integration such as Dhanuka Agritech, Rallis, Vinati Organics, and Camlin Fine Sciences will be impacted the most. Within the auto space, Tata Motors and, to a lesser extent, Motherson Sumi will be hit if the border situation worsens.

Most brokerages and analysts, however, say that there is too much at stake for the two countries and will deter them from going on the offensive.

Deepak Jasani, head of research-retail at HDFC Securities, believes that the situation is unlikely to get out of hand, though there could be some posturing by both sides in the interim.

## MAXIMUM EXPOSURE

Companies	YTD price chg (%)
Blue Star	-7.9
JSW Steel	-28.9
Motherson Sumi	-33.7
ONGC	-34.6
Rallis India	53.8
Tata Motors	-48.4
Voltas	-17.2
Whirlpool of India	-12.7

Source: Exchange

## Bourses slip on tensions

The benchmark indices closed lower after a seesaw session on Wednesday as border tensions with China and spiking Covid-19 cases kept investors on the back foot.

After gyrating 600.70 points during the day, the Sensex closed 97.30 points, or 0.29 per cent, lower at 33,507.92. Similarly, the Nifty settled 32.85 points, or 0.33 per cent, down at 9,881.15.

PTI

Experts believe while escalation with Pakistan may not have a significant impact on trade economics, both India and China have major trade and investments in each others' economies. While the dispute might continue, it could have a temporary effect on the markets.

## CHINESE FPI FLOWS INTO INDIA BEHIND OTHERS

Foreign portfolio investments from China in Indian equities stood at ₹3,257 crore as on March 31. This is four times the amount of ₹774 crore invested at the end of the previous quarter, data from PRIME Database shows. This includes investments where shareholding is greater than 1 per cent of the total share capital. The largest share of investment was in HDFC by the People's Bank of China, to the tune of ₹2,857 crore. According to estimates, FPI investments greater than 1 per cent are typically 25 per cent of their total portfolio. So, actual investments from China could roughly be in the range of ₹12,000-13,000 crore. Despite the increase, the overall investments still remain small.

Netherlands, the 10th-largest FPI, had investments of ₹42,149 crore in March-end, NSDL data shows. This is more than three times the amount invested by China.

ASHLEY COUTINHO



## THE COMPASS

# Ipca Lab's guidance indicates better health in FY21

14-17% top line growth estimate indicates 20% rise in earnings

**UJJVAL JAUHARI**

The Ipca Laboratories stock, which has been an outperformer since early 2019, has become a favourite for investors, given the export opportunities for chloroquine and hydroxychloroquine (HCQ) — both used in Covid-19 treatment.

The stock, which had gained 28.5 per cent since its March lows and has risen 40 per cent in 2020 so far, has corrected by over 2 per cent in two sessions, after its results on Tuesday.

While net profit in the March quarter was lower than expectations, the US FDA's revocation of emergency use authorisation for chloroquine and HCQ has softened sentiment. However, the manage-

ment's guidance of 14-17 per cent revenue growth and a 150-basis point (bp) improvement in margin for FY21, are positives. Ipca's FY20 revenues grew 23 per cent, because of this guidance, on a high base, is impressive.

Ranvir Singh, analyst at Sunidhi Securities, says the same should translate to a 20 per cent-plus growth in earnings in FY21, adding that the stock — trading at about 24x its FY21 estimated earnings — still has an upside.

Since the company had received clearance for supplying HCQ to the US from its plants only during the second fortnight of March, there were no significant sales to the US during FY20, and growth was led by other geographies. Therefore, such supplies to the

US should reflect in FY21 and aid earnings.

Further, while the US FDA may have revoked emergency use of HCQ, use of this drug in other countries is likely to remain high, thereby benefiting Ipca — its largest supplier — say analysts.

Meanwhile, its Q4 performance did not meet expectations, on account of lower-than-anticipated export of formulations, as well as a 43 per cent increase in depreciation charges coupled with impairment of intangible assets of ₹27.64 crore of a US subsidiary.

Consequently, profit before tax fell 12 per cent year-on-year (YoY). Revenue at ₹1,073 crore was in line with consensus estimate of ₹1,077 crore, and operating profit grew 30 per cent

YoY, led by superior product mix. Analysts said there was nothing alarming regarding the Q4 results.

On the contrary, domestic formulations (40 per cent of revenue) grew 21 per cent, compensating for the 11 per cent slower growth in export formulations (26 per cent of revenue). Export formulations were impacted by logistical issues due to Covid-19, but should normalise soon. Outlook for domestic business remains robust, with acute segments — led by pain relief drugs — continuing to grow well.

In this backdrop, most analysts are positive on Ipca. Motilal Oswal Financial Services' target price of ₹1,885 (post results) indicates good upside for the stock, trading now at ₹1,563.

# Challenging times in store for Shoppers Stop

Non-negotiation of rent may lead to closure of outlets

**RAM PRASAD SAHU**

The Shoppers Stop stock has shed 1.3 per cent following its weak operational showing in the March quarter. Sentiment in the near term will also be hit, given the sharp downward revision to operating profit estimates for FY21.

Operating profit, which came in at ₹180 crore in FY20, could drop into negative territory on the back of muted sales and higher fixed costs. The FY21 cut was prompted by indications that the June quarter has been a complete washout, and the outlook in the coming quarters will be weak because of the

economic downturn.

The company said it has reopened 53 departmental stores, with business operating at 45 per cent of pre-Covid levels. However, sentiment remains weak, with footfalls lower by 75 per cent. The management has highlighted that it will close 10-12 stores, if rents are not renegotiated. It is focusing on an omni-channel strategy to improve sales and delivery.

Given the pressure on liquidity, the company is looking to conserve cash, and is moderating its FY21 capex to ₹50 crore, from ₹200 crore in FY20. Despite the cost-cutting measures in the March

quarter, the company reported ₹17 crore in operating loss — its first since FY07 — owing to a sharp fall in same store sales (SSS).

After posting 2.4 per cent growth in January and February, the loss in sales during March, because of the pandemic, led to a 16 per cent YoY fall in SSS in the March quarter.

Shoppers Stop's SSS performance was worse than Westside and Pantaloon, both of which reported a fall of 7-12 per cent on that metric. Analysts at Motilal Oswal Financial Services expect the lifestyle apparel segment to see a greater impact, given the

higher ticket size, amid down-trading by customers.

Limited product differentiation, online competition, and a higher number of stores in malls could see sales slump, due to lower footfall. The lower share of private labels, coupled with the weak positioning vis-à-vis Pantaloon and Westside (in the sub-₹1,000 merchandise category) is a negative, they add.

While the earnings trajectory for the next year is expected to remain weak, the stock, which has gained 26 per cent over the past month, is trading at expensive valuations.

# CLSA India suffers as parent tightens grip

**SAMIE MODAK**  
Mumbai, 17 June

CLSA India is yet to make a mark in the investment banking league tables this year.

Sources say the restructuring by parent Citic Securities, coupled with the worsening ties between India and China, has hurt operations. The Chinese state-owned Citic is looking to tighten its grip on the Hong Kong-based brokerage by taking full control of key divisions. "Citic Securities has decided to integrate

CLSA's corporate finance and capital markets business, to reflect its strategy and market positioning. All other CLSA businesses continue to operate as CLSA," said a CLSA spokesperson.

According to Bloomberg, over ₹90,000 crore worth of equity share sales have happened domestically across 32 issuances this year. CLSA failed to bag even a single mandate. Over the last three years, CLSA, an investment bank registered with Sebi, has worked on an average of 5

deals a year, and though it has never made the top 10 in the league table, it has worked on share sales of some marquee firms. Market players said the strategy could backfire in India. "The overall sentiment towards China is at the lowest due to flare up at the border, and the Centre and Sebi enacting a stricter framework for Chinese investments. There is little value a China-focused investment bank can add at the moment. Most companies want to stay clear," said an investment banker.

**HITECH CORPORATION LIMITED**  
CIN No. L28992MH1991PLC168235

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**EXTRACT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2020**

Sr. No.	Particulars	Quarter Ended		Year Ended		
		31.03.2020 Audited	31.12.2019 Audited	31.03.2019 Audited	31.03.2020 Audited	31.03.2019 Audited
1	Total income from operations	10,913.87	10,745.96	10,344.95	46,008.71	46,190.11
2	Net Profit / (Loss) for the period before tax and exceptional item	46.58	179.24	(37.29)	680.61	1,071.35
3	Exceptional Items [(Charge) / Credit] (Refer note 3)	6.15	(328.30)	-	(322.15)	1,486.35
4	Net Profit / (Loss) for the period before tax (after exceptional item)	52.73	(149.06)	(37.29)	358.46	2,557.70
5	Net Profit / (Loss) for the period after tax	28.89	(84.56)	(36.89)	235.93	1,640.30
6	Total Comprehensive Income for the period	68.70	(87.65)	(31.36)	276.33	1,629.79
7	Paid-up Equity Share Capital (Face Value of ₹ 10 per Share)	1,717.57	1,717.57	1,717.57	1,717.57	1,717.57
8	Reserves (excluding Revaluation Reserve) as at Balance Sheet Date				14,815.40	14,725.43
9	Earnings Per Share (of ₹ 10 - each) (not annualised)					
	Basic	0.17	(0.49)	(0.21)	1.37	9.55
	Diluted	0.17	(0.49)	(0.21)	1.37	9.55

- Notes:
- The above is an extract of the detailed format of Quarterly/Annual Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The full format of the Quarterly/Annual Financial Results are available on Company's Website (<http://www.hitechgroup.com>) and on the website of the National Stock Exchanges of India Ltd. ([www.nseindia.com](http://www.nseindia.com)) and BSE Ltd. ([www.bseindia.com](http://www.bseindia.com)).
  - The financial results are in accordance with the Indian Accounting Standards, the (Ind-AS) as prescribed under section 133 of the Companies Act, 2013, read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015, and Companies (Indian Accounting Standards) Amendment Rules, 2016.
  - Details of exceptional items [(Charge) / Credit] are listed below:

Particulars	Quarter Ended		Year Ended	
	31.03.2020 Audited	31.12.2019 Audited	31.03.2019 Audited	31.03.2020 Audited
a. Loss due to floods net of salvage value realised ₹ 44.75 lakhs. (Pending settlement of insurance claim)	6.15	(219.82)	-	(213.67)
b. Employee separation compensation	-	(108.48)	-	(108.48)
c. Insurance claim Realised	-	-	-	1486.35
<b>Total</b>	<b>6.15</b>	<b>(328.30)</b>	<b>-</b>	<b>(322.15)</b>

- The claim for damage at our manufacturing facility at Baddi, due to floods in the region of Himachal Pradesh, has been filed with the insurance company, however pending assessment of loss by the surveyor, the insurance claim receivable has not been accounted as income in accordance with IND AS 37 "Provision, Contingent Liabilities and Contingent Assets", which requires "virtual certainty" for recognition of the insurance claim receivable. The loss owing to floods on account of damaged stock and the repair cost incurred net of salvage value realised has been considered as an exceptional item during the quarter and year ended March 31, 2020.
- During the year, as part of rationalisation of the production facilities and optimisation of cost, the Company has closed its operations from unit in Sarigam (Gujarat), for which a one time Employee separation compensation was paid as per statute. This has been included as an exceptional item for the year ended March 31, 2020.
- Insurance claim of Rs 1,486.35 lakhs is received in full and final settlement towards property damage insurance claim consequent to the completion of the assessment by the Insurance Company in connection with fire at Rohtak in 2015-16.
- The Company has evaluated the option of lower tax rates allowed under Section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Considering certain incentives tax benefits and Minimum Alternative Tax (MAT) credit available, the Company has elected not to exercise the option permitted under Section 115 BAA for the year ended March 31, 2020.
- Effective April 01, 2019, the Company adopted IND AS 116 "Leases" and applied the same to all contracts having lease components existing on April 01, 2019 using the modified retrospective method. Accordingly, the company has recognised Right-of-Use asset (ROU) of Rs. 2,623.14 lakhs (including Leasehold Land) and a lease liability of Rs. 553.97 lakhs as on April 1, 2019. In the profit and loss account for the year ended March 31, 2020, the nature of expenses in respect of operating leases has changed from lease rent in the previous periods to depreciation cost Rs. 123.85 lakhs for the Right-of-Use assets and finance cost Rs. 42.82 lakhs for interest accrued on lease liabilities. The effect of this adoption is insignificant on the profit for the year and earning per share.
- The outbreak of Coronavirus disease (Covid-19) pandemic globally and in India is causing significant disturbance and slowdown of economic activity. The nationwide lockdown ordered by the Government has resulted in significant reduction in economic activities including the business operations of the Company. The Company's units which had to suspend operations due to Government directives related to COVID 19 have since resumed operations, taking all due care for the health and safety of its employee and adopting work from home policy wherever possible for employees across the locations, as per the guidelines and norms prescribed by the respective State Government/local authorities. Based on the current indicators of future economic conditions, the Company has carried out a comprehensive assessment of the possible impact on its business operations. The Company expects to recover the carrying amounts of its assets such as receivables and inventories and meet all its liabilities, service its obligations, and sustain operations. The Company is trying to reduce the fixed overheads to the best possible extent to sail through the difficult times ahead. The actual impact of the global pandemic, COVID19, may be different from that presently estimated and would be recognised in the Financial Statements when material changes to economic conditions arise.
- In view of the ongoing economic condition, the Board of Directors has felt it prudent to conserve the financial resources of the Company. Consequently, no dividend has been recommended by the Board for the financial year ended March 31, 2020.
- The figures for the quarter ended March 31 are balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the respective financial years.
- Previous period figures have been regrouped and reclassified wherever necessary.

By Order of the Board of Directors  
For HITECH CORPORATION LIMITED  
Sd/-  
Malav Dani  
Managing Director

Mumbai, June 16, 2020



